

# Local Market Update – January 2014

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE OF HILTON HEAD ISLAND AND THE HILTON HEAD AREA ASSOCIATION OF REALTORS®



## 3: Shipyard

**+ 66.7%**

**0.0%**

**+ 19.4%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

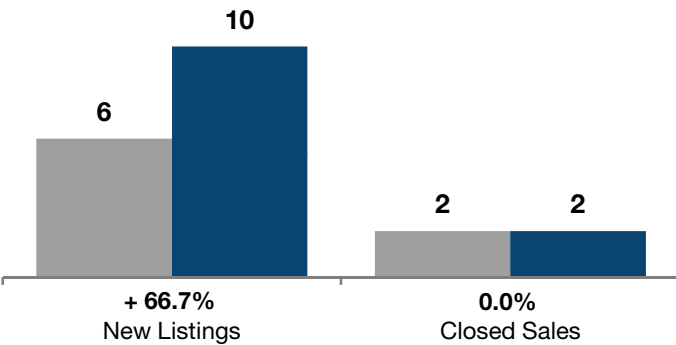
### Attached Condominiums Only

	January			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	6	10	+ 66.7%	6	10	+ 66.7%
Closed Sales	2	2	0.0%	2	2	0.0%
Median Sales Price*	\$201,000	\$240,000	+ 19.4%	\$201,000	\$240,000	+ 19.4%
Percent of List Price Received*	92.4%	95.2%	+ 3.0%	92.4%	95.2%	+ 3.0%
Days on Market Until Sale	74	25	- 66.7%	74	25	- 66.7%
Inventory of Homes for Sale	55	62	+ 12.7%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

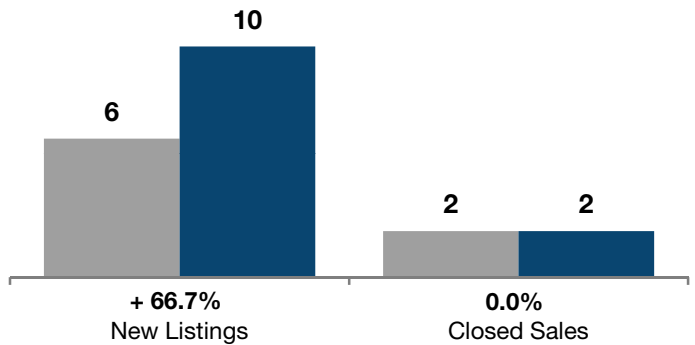
### January

■ 2013 ■ 2014



### Year to Date

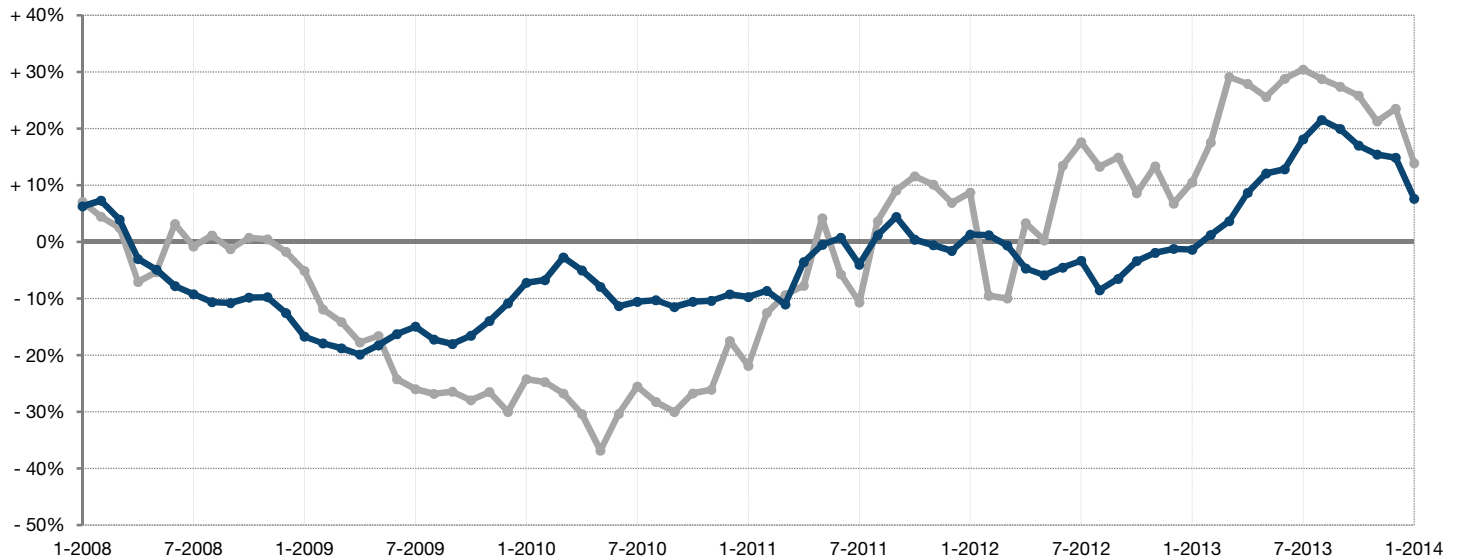
■ 2013 ■ 2014



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —

3: Shipyard – Attached Condominiums Only —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data is Copyright © 2014 All Rights Reserved. MLS of Hilton Head Island. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.